



PRESENTED BY:
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2017 KBL Year 2&3 Program - CEO Coaching
October 18, 2017



What we'll cover today:

- Current Curriculum - What your KBL's are learning and implementing
- How you can best support your Leaders
- Your Leadership! What KBL's should be expecting from you
- Stress, pressure and burnout VS. Challenge, safety and energy
- Your Questions!

Curriculum follows the **RAPID BUSINESS GROWTH FRAMEWORK**





Old Paradigm

Project Management is
about tracking tasks



New Paradigm

Project Management is about supporting the team to achieve outcomes!

Defined & Aligned Outcomes & Expectations



GREATER PURPOSE



BIG OUTCOMES



Main Annual Goals

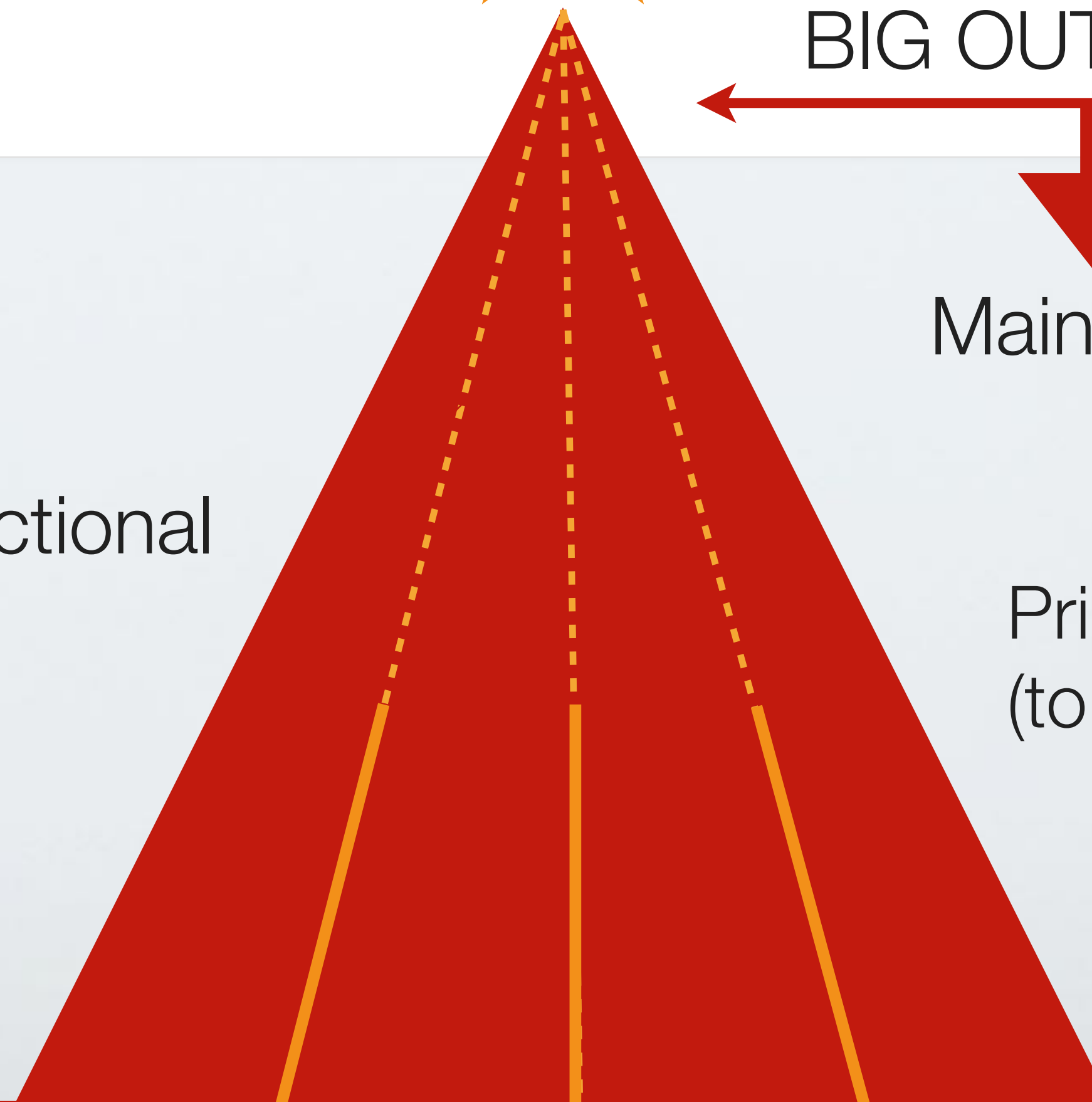


Priority Projects & Deliverables
(to meet the goals)



Functional and Tactical
Projects & Deliverables

Cross-Functional



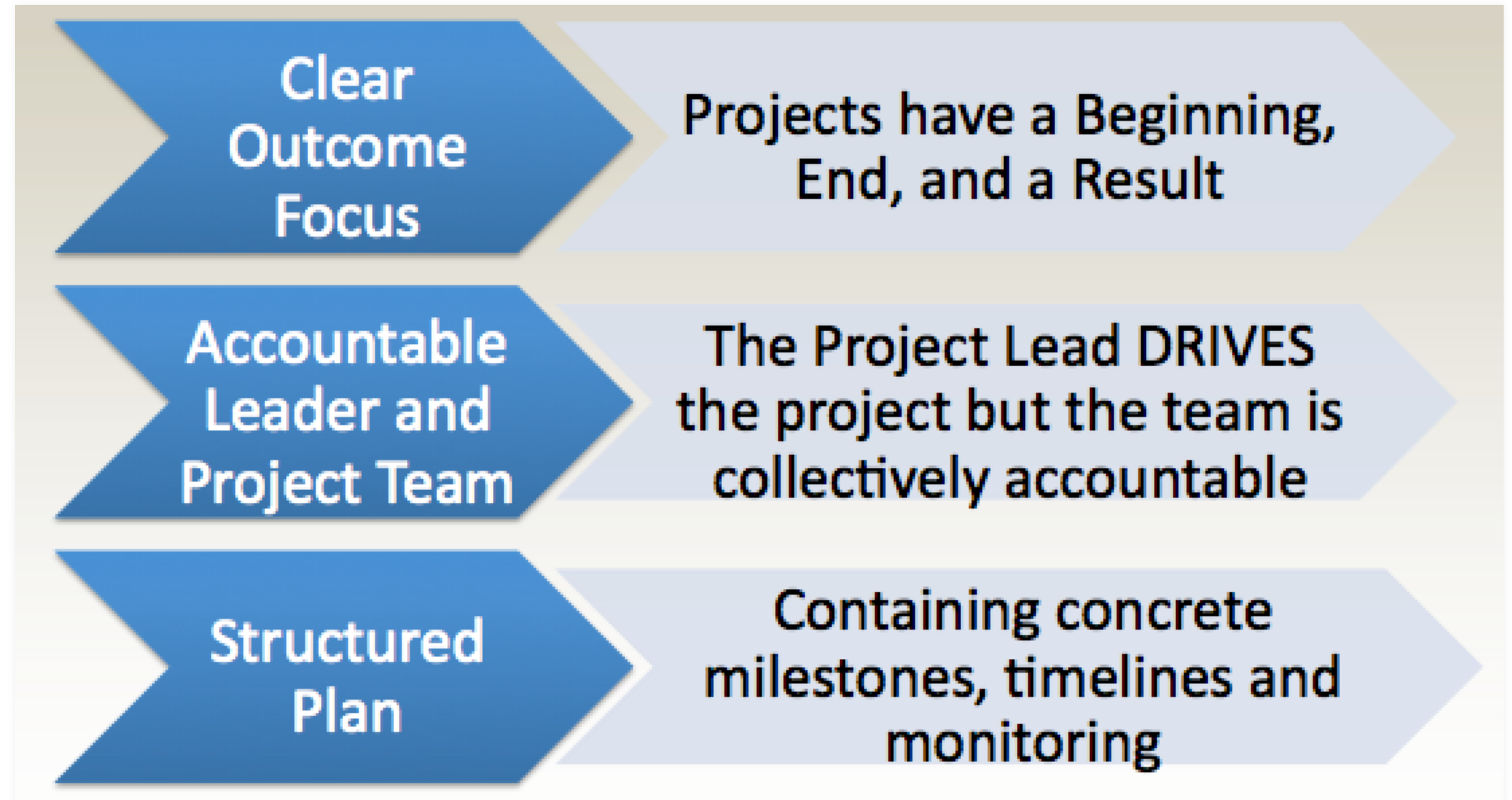
FUNCTIONAL TASKS

External Drivers
& Pressures



What the
BEST TEAMS
do differently...

Project Management Essentials





What the
BEST TEAMS
do differently...

The Project Charter Structure





“Second Biggest Mistake in Project Management?”

Lack of re-evaluation and re-planning as the business picture shifts, or the project doesn't go according to plan.”

- Annie



Maintaining a Clear Outcome Focus - Your KBL's Asking “What are we going for, and will this plan get us there?”





CEO's - The Ultimate Team Leader





Your CEO Role....
This is NOT the big part!



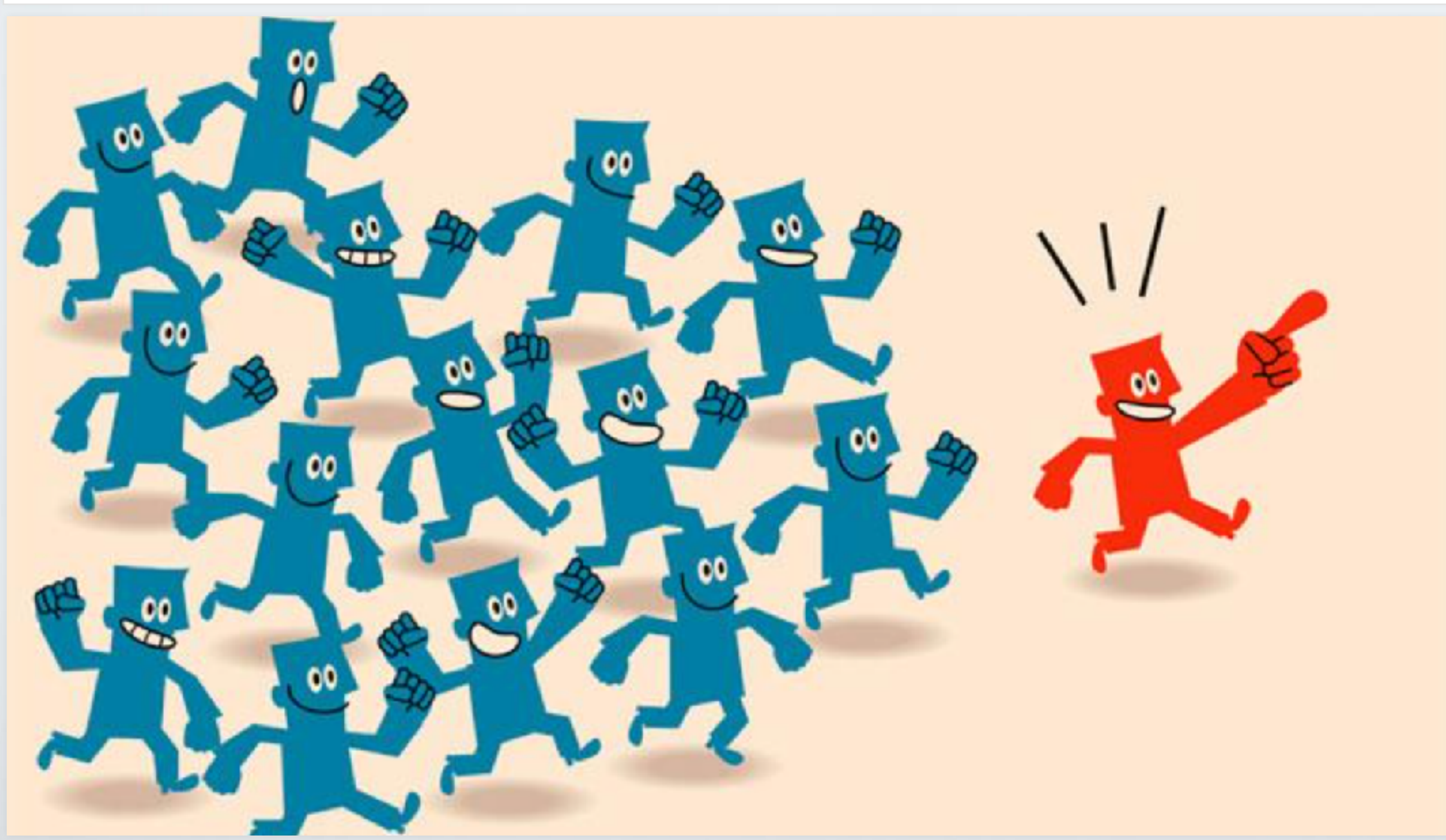


You Lead During High Pressure, Uncertainty and Stress!





And During Fast Growth in Chaos!

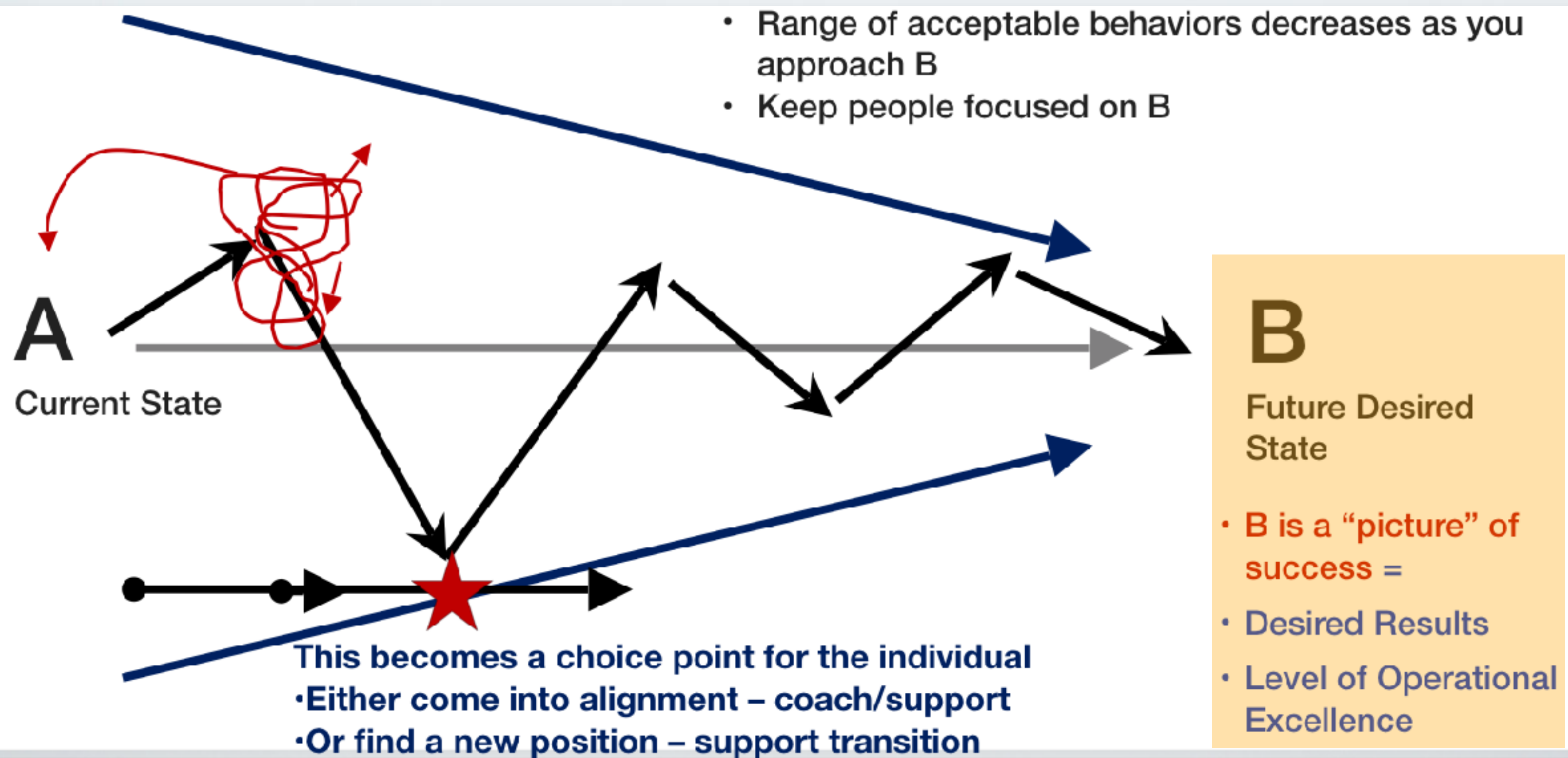




What Your KBL's EXPECT From YOU!

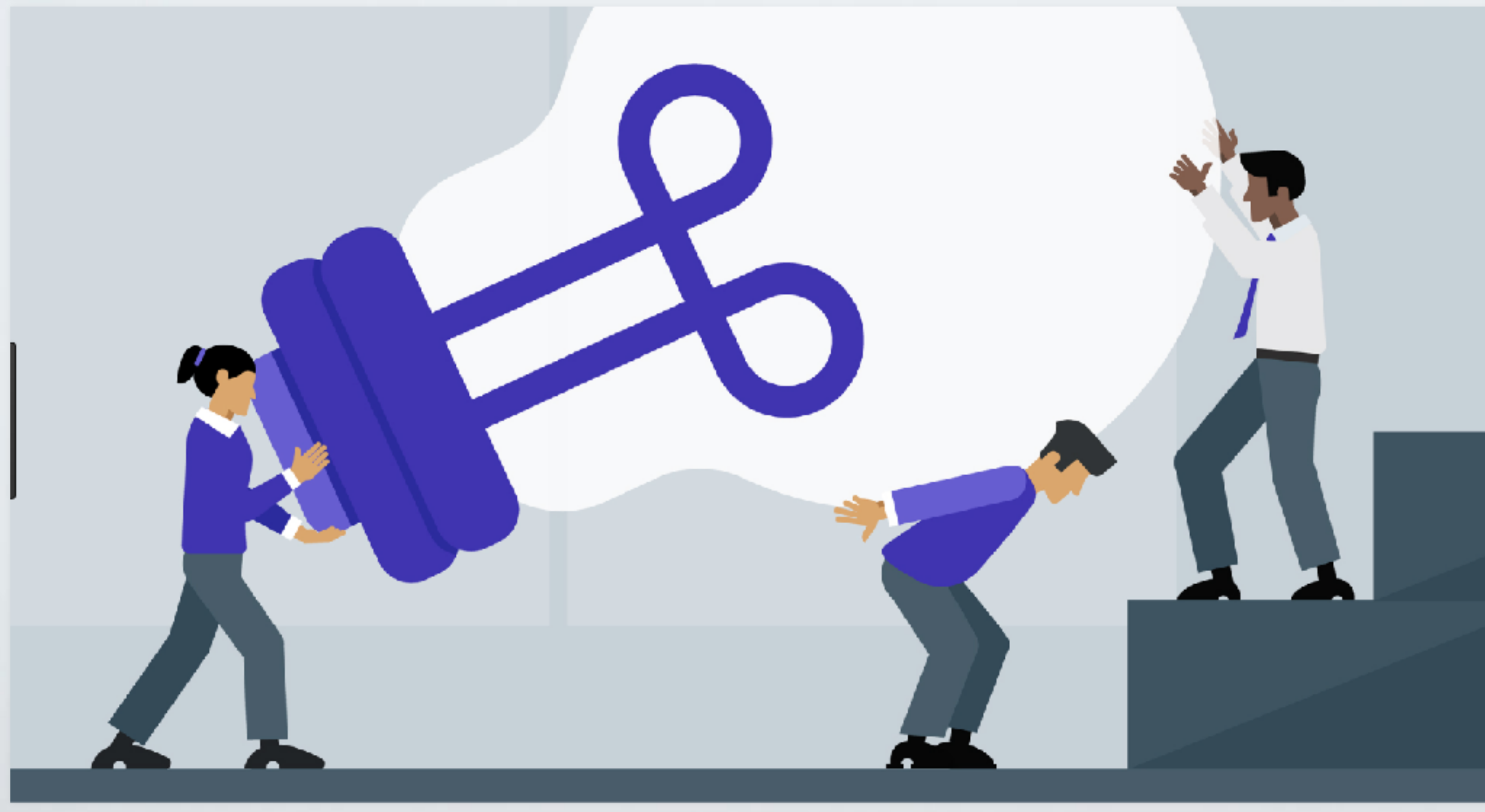
- Clear Direction - the "B" that you're going for
- High level Decision Making
- Resources
- Support
- Transparency on the business components they impact
- Your demonstration of the most important cultural behaviors, especially during growth and challenge

REMEMBER: High Performance Teams Are Always Moving Toward B and Improving Behavior





Foundational Culture Shift: from Authority and Control to Alignment, Agreement & Accountability





So that you Achieve a Fully Committed and Accountable Team that DRIVES your Biz!





Mindset Shift #1

Accountability is
Taking Action *Consistent*
with your Desired Results.
(not commitments kept)



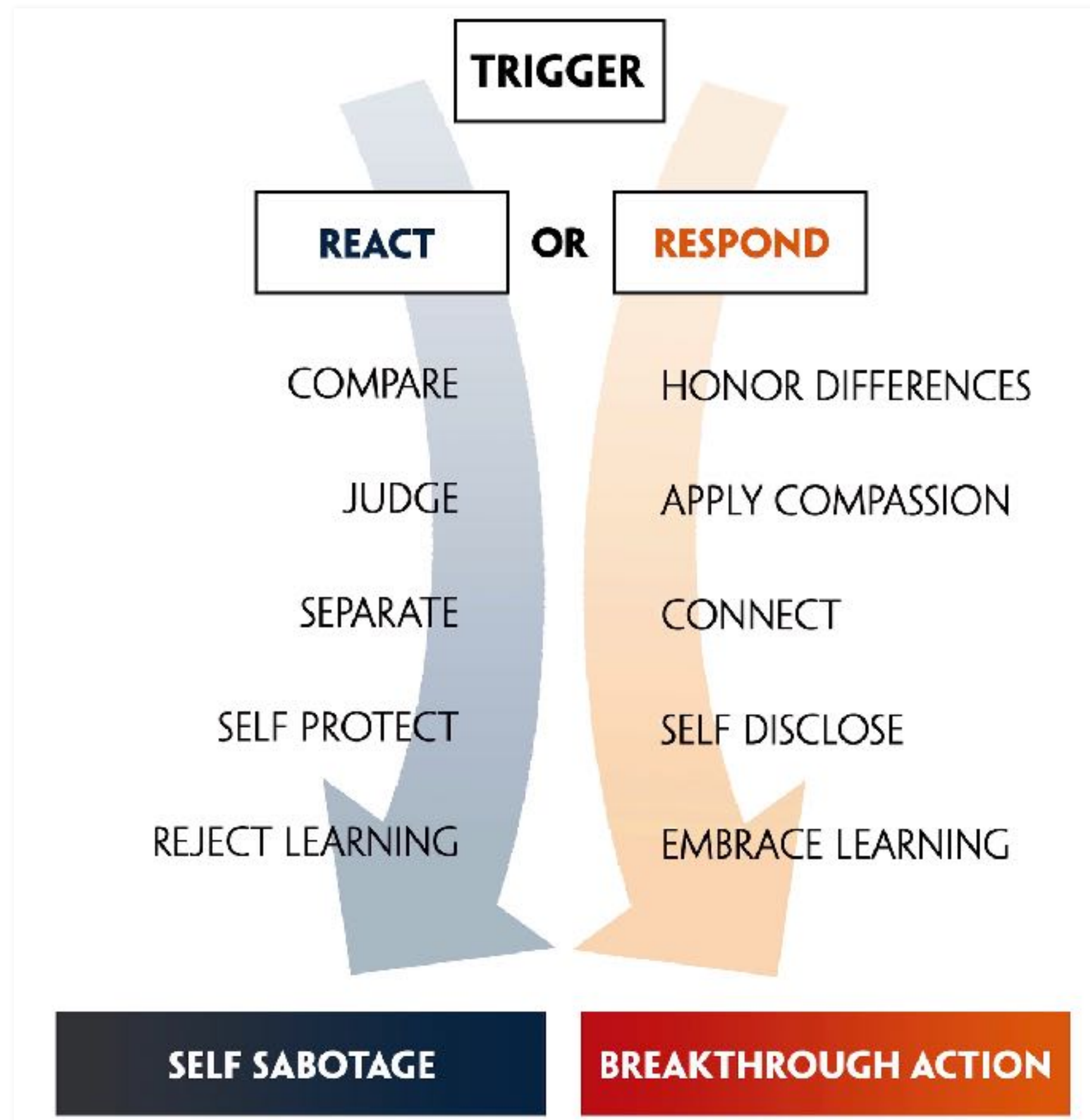
Mindset Shift #2

Human Accountability is a
Behavioral Process, involving
Awareness and Choice

Managing Your Reactivity is #1



Keep Safety In Tact - Esp Yours!





Self Care Is IMPERATIVE
So That You CAN Manage your Reactivity!





Clear Direction Requires You To Look Forward and Out To the Environment





And Stay Highly Connected, Communicative, and Transparent with Your Key Leaders





Talk About the BUSINESS Most!
(and performance less - because they get it)





Focus on Outcomes, Context, and Support Watch the Micromanaging and Abandoning!





The Behaviors You Demonstrate During Challenge ARE Your Culture....





Remember - You're In It Together!





Supporting Your Leaders:
They ESPECIALLY Need to Know.....

I believe
in you.



Praise and Appreciate Often!



It Fuels Performance
and Commitment



And LET Your Team Support YOU too!!!





What are you thinking?
What Questions do you have?





Let us know how we can support you!



IMPAQ ENTREPRENEUR

Rapid Business Growth through Next-Level Leadership & Team Driven Results

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